



LAW LIBRARIAN NEWSLETTER

Fall 2017 Edition



Hi,

Welcome to the Fall edition of our Librarian Newsletter. The theme this quarter is **Competitive Intelligence and Business Development**.

This topic is near and dear to Erik Brea's heart, a librarian from Borden Ladner Gervais who currently manages a Business Intelligence and Competitive Intelligence team of researchers. Erik contributed **our feature article** and writes about his evolution from academic librarian through to law librarian and now to competitive intelligence resource and business development support.

You will also find **Top Picks from The Lawyer's Daily**, updates on **Lexis Advance[®] Quicklaw[®]** and **Lexis Practice Advisor[®] Canada** enhancements, and **Training Resource Options**.

Enjoy the newsletter!

Feature Article

My Career Path as a Beatles Song | Erik Brea

There has been much said, written, blogged, tweeted etc. about librarians, law firms, technology, change and all that other good stuff. I won't repeat all that here, except to say one thing: they're all correct. Librarians are indeed facing huge challenges – especially in the legal industry – and the choice that I and my colleagues are facing as librarians is stark: what's next?

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Are you interested in being a feature article contributor in the future? Then kindly provide your contact information and potential topic idea(s) to christine.rocheleau@lexisnexis.ca. We look forward to hearing from you.

Top Picks from The Lawyer's Daily

Hi Tech: Outdated technology bad for your client, firm and the law | Luigi Benetton

Applied judiciously, up-to-date technology could improve both the practice of law and the legal system as a whole.

[Read Now](#)

SCC to hear novel case on lawyers' liability for client referrals that go bad | Amanda Jerome

The Supreme Court of Canada has announced it will address for the first time the legal jeopardy and financial liability faced by lawyers when their referrals of clients to other service providers turn sour.

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What's new with Lexis Advance[®] Quicklaw[®]

International Content

We are excited to announce that International Content is now available on Lexis Advance Quicklaw. Just click on the flags to get access to the international content from the US, the UK (partial content), Australia, and New Zealand, with

more to come in the future.

[Learn More](#)

For previous product updates visit our [Lexis Advance Quicklaw Updates page](#).

What's new with Lexis Practice Advisor[®] Canada

Transaction Search Powered by Intelligize[®] has been launched

Transactions Search powered by Intelligize has replaced Market Tracker in the Securities and M&A modules, and is a new addition to the Finance module of Lexis Practice Advisor Canada.

[Learn More](#)

For previous product and content updates visit our [Lexis Practice Advisor Updates page](#).

Need Training?

Training Opportunities

Would you like one of our Product Specialists to provide a training session? Please send an email to training@lexisnexis.ca to book your next In-Person Training session.

Some topics include:

- Lexis Advance Quicklaw
- How Lexis Practice Advisor Canada and The Lawyers Daily can support your business development efforts
- Case studies - how the product suite can help your organization's competitive intelligence needs

Also, we would love to hear your detailed product feedback, contact training@lexisnexis.ca to speak with our user experience researcher.

On-the-Go Training

- Register for a free live webinar by visiting our [LexisNexis Canada Training Calendar](#).
- Learn at your own pace, visit our [Documentation and Training Resources](#) page for tip sheets, videos and quick start guides. All the videos can be uploaded to your firm Intranet (available in MP4 format) and are available in English and French.

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Tel. 800.255.5174

111 Gordon Baker Road Suite 900 Toronto, Ontario M2H 3R1 Canada

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